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U.S. Department of Agriculture Agricultural Marketing Service Poultry Programs Market News and Analysis Branch

#### Chile Allowed to Export Poultry and Poultry Products to the U.S.

The Chile Free Trade Agreement (FTA) was approved by Congress in 2003 and entered into force on January 1, 2004. In a side letter at that time, the U.S. and Chile pledged to urge their specialized agencies to implement technical and scientific work dedicated to achieving market access to make the bilateral trade of poultry products of mutual benefit for both Parties.

On October 30, 2007 the U.S. Department of Agriculture's Food Safety and Inspection Service (FSIS) announced that the country of Chile will be allowed to export poultry and poultry products, processed in certified establishments within Chile, to the United States effective December 3, 2007.

FSIS has determined that Chile's laws, regulations and other materials showed that its poultry inspection system includes requirements equivalent to all provisions in the Poultry Products Inspection Act and its implementing regulations. FSIS, through annual on-site reviews, will verify that establishments certified by the government of Chile continue to meet all U.S. requirements.

In addition to relying on its initial determination of a country's eligibility and performing ongoing audits to ensure that products shipped to the U.S. are safe, wholesome and properly labeled and packaged, poultry and poultry products exported to the U.S. from Chile will be subject to FSIS re-inspection procedures at ports of entry for proper certification, labeling, transportation damage and general condition. Selected shipments will be subject to additional re-inspection procedures including examinations for product defects, laboratory analyses to detect harmful chemical residues, or pathogen testing appropriate for the product.

The proposed rule to allow the export of poultry and poultry products from Chile was published in February 2007 following a thorough evaluation of Chile's poultry inspection system, laws, regulations and on-site reviews that began in 1997 after Chile requested approval to export these products to the U.S.

In Annex 3.3 of the Chile FTA final text, poultry was scheduled to be free of duty starting in the third year of the agreement on a quantity of 8,000 metric tons and increasing annually to an unlimited quantity starting on the 10th year.

The tariff schedule of the U.S. ranges from a base of 8.8 cents per kilogram on whole poultry to 17.6 cents per kilogram on poultry cuts. Shell eggs have a base of 2.8 cents/dozen, liquid and frozen whole eggs, yolks and egg whites have a base of 9.7 cents per kilogram, and dried egg products are 47.6 cents per kilogram.

The tariff schedule of Chile on chicken and turkey cuts is 25%, while the base for other poultry items, shell eggs and egg products are basically 6%. Source: U.S. Department of Agriculture, Food Safety and Inspection Service; Chile FTA text, http://www.ustr.gov/Trade\_Agreements/Section\_Index.html

#### Japan Poultry Situation

High broiler meat prices, caused in part by high feed prices, are forecast to continue in Japan through 2008. High international prices for broiler meat, combined with solid domestic consumption resulted in a tight market in Japan. For the first eight months in 2007, imports of generic cuts fell 19%. Imports from Brazil fell 18% and from the United States fell 29% compared to the same period a year ago. Imports of prepared broiler products were unchanged during this period. Imports from China increased 4%, but were offset by a drop of 5% from Brazil as well as fewer imports from other countries.

Furthermore, given weaker than anticipated fourth quarter domestic production (based on the slightly lower number of chicks placed on feed due to hot summer), the broiler supply in Japan, coupled with reduced imports, will likely become much tighter in the coming months. Ending stocks have been depleted fairly quickly. Japan's total broiler imports in 2007 are projected down by 6% from last year to 675,000 MT (generic meat: down by 7% to 345,000 MT, and cooked products: down by 4% to 330,000 MT). U.S. broiler meat, mainly bone-in leg, is also projected lower, down by 7% from a year earlier, to 25,000 MT.

Domestic broiler meat production is estimated at 1.235 million metric tons (MMT) in 2007 and forecast to drop to 1.225 MMT in 2008. Consumption is also expected to be lower in 2007 and 2008 when compared to 2006. Imports are estimated fall sharply in 2007 and recover slightly in 2008 due to lower domestic production. Broiler meat makes up about 90% of the Japanese poultry meat market, which includes both domestic production and imports.

#### Japan Broiler Meat Production, Supply and Demand in 1,000 metric tons

	2006	2007 e	2008 f
Production	1,227	1,235	1,225
Imports	716	675	680
Human consumption	1,939	1,925	1,913
Ending stocks	122	105	95
e - estimate, f - forecast	Not official	l data.	

Despite a sharp price increase of the Chinese cooked products since spring, Japanese imports kept up at roughly the same level as the previous year up until the third quarter. Imports are expected to slow significantly during the last quarter of 2007. An industry press source reports that reduced pork supplies and rising feed prices in China were the reasons for the substantial price hike. On the other hand, a series of food safety scandals has created negative perceptions of Chinese foods among Japan consumers and this is also a factor in lackluster demand, particularly at the retail level.

# Japanese Imports of Total Broiler Including Prepared Products, JAN - AUG.

Rank	Country	2005	2006	2007	% change - 07/06 -
0	World	484,339	504,218	450,599	-11%
1	Brazil	251,770	254,317	208,417	-18%
2	China	111,561	129,203	133,904	4%
3	Thailand	94,275	96,510	91,543	-5%
4	U.S.	18,799	19,704	13,837	-30%
5	Others	7,933	4,484	2,899	-35%

### Japanese Imports of Broiler Meat,

Rank	Country	2005	2006	2007	- 07/06 -
0	World	275,858	277,640	224,496	-19%
1	Brazil	248,884	253,810	208,205	-18%
2	United	18,550	19,392	13,679	-29%
3	Philippines	1,643	87	1,469	1590%
4	Others	6,780	4,352	1,143	-74%

## Japanese Imports of Prepared Broiler Products, JAN – AUG

Rank	Country	2005	2006	2007	% change - 07/06 -
0	World	208,481	226,577	226,103	0%
1	China	110,752	128,888	133,729	4%
2	Thailand	94,226	96,499	91,543	-5%
3	Others	3,503	1,191	832	-30%

Source of data: Japan Customs (World Trade Atlas) Source: USDA Foreign Agricultural Service report;

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## U.S. & CANADA IMPORT/EXPORT TRADE

#### U.S. Exports to Canada, in Pounds (000) (Preliminary)

Week Endi	ng November	Year-To-Date			
Type	2007	2006 /1	2007 /2	2006	
Liquid	49	304	3,225	10,277	
Frozen	0	0	71	172	
Dried	0	0	657	580	
Total	49	304	3,953	11,029	

### U.S. Imports From Canada, in Pounds (000) (Preliminary)

Week Endi	ng Novembe	er 03, 2007	Year-To	-Date
Туре	2007	2006 /1	2007 /2	2006
Liquid	239	321	13,561	3,874
Frozen	0	3	282	894
Dried	0	0	857	66
Total	239	324	14,700	4,834

#### **Inspected Shell Eggs**

#### U.S Exports To Canada, In 30-Dozen Cases (Preliminary)

Week Endin	ig Novembe	r 03, 2007	Year-10	o-Date			
	2007	2006 /1	2007 /2	2006			
Jumbo	0	0	0	150			
Ex Large	2,804	1,200	52,623	77,601			
Large	4,907	4,780	82,842	151,254			
Medium	1,215	1,260	54,929	75,912			
Ungraded	20,160	7,200	165,852	209,858			
Misc	0	0	7,849	6,975			
Total	29,086	14,440	364,095	521,750			

<sup>/1</sup> Comparable Week, to-date figures may not total due to rounding. /2 Includes revisions to previous week(s)

Source: USDA AMS Poultry Programs, Market News & Analysis

MN, MO, MS, ND, NE, OK, OH, SD, TN, TX, WI

### U.S./Canadian Live Poultry Slaughtered Under Inspection

Week Ending November 03, 2007 (Preliminary)

U.S. fowl slaughtered domestically									
Ligi	Light Hens Heavy Hens		<b>Total Hens</b>						
	Thousands								
Head	1,109	1,741	2,850						
Last Week	1,050	1,608	2,658						
Same week yr ago	975	1,562	2,537						
To-date/2007	48,533	64,799	113,332						
To-date/2006	47.785	65.582	113.367						

### U.S. fowl slaughtered in Canada

igni nens	neavy nens	i otai nelis						
Thousands								
276	0	276						
224	0	224						
110	0	110						
11,344	36	11,380						
6,681	46	6,727						
	276 224 110 11,344	276 0 224 0 110 0 11,344 36						

Data Source: Agriculture and Agri-Food Canada, AISD, AID, Poultry Section

### Total U.S. fowl slaughtered in the U.S. and Canada Light Hens Heavy Hens Total Hens

	•	•					
Thousands							
Head	1,385	1,741	3,126				
Last Week	1,274	1,608	2,882				
Same week yr ago	1,085	1,562	2,647				
To-date/2007	59,877	64,835	124,712				
To-date/2006	54,466	65,628	120,094				

Source: USDA AMS Poultry Programs, Market News & Analysis Branch

On January 4, 2008 - The Central and Eastern Region MSC reports will be combined into the new National Mechanically Separated Chicken report and will no longer be available as a separate report. Until then, the new National MSC report will run concurrently and may be viewed at: <a href="http://www.ams.usda.gov/poultry/mncs/PDF%20Reports/MSC/msc.htm">http://www.ams.usda.gov/poultry/mncs/PDF%20Reports/MSC/msc.htm</a>

<u>MECHANICALLY SEPARATED CHICKEN</u> PRICES NEGOTIATED, FOB SHIPPER DOCK OR EQUIVALENT, IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND, DELIVERY WITHIN TWO WEEKS.

<b>CENTRAL REGI</b>	<u>ON</u>			00 0007	<b>EASTERN REGI</b>	<u>ON</u>			00 0007
CHICKEN WITH	SKIN ADDED	1		er 09, 2007	CHICKEN WITH	SKIN ADDED			er 09, 2007
FAT	PRICE	S	VO	LUME	FAT	PRICE	S	VO	LUME
CONTENT	FROZEN	FRESH	TOTAL	EXPORT	CONTENT	FROZEN	FRESH	TOTAL	EXPORT
15% OR LESS RANGE WTD AVERAGE	-	16.00 16.00	81,600	-	15% OR LESS RANGE WTD AVERAGE	-	15.00-16.00 15.43	534,000	52,000
15-20% RANGE WTD AVERAGE	15.50-20.00 1 16.75	11.00-16.00 <i>4</i> 12.53	1,395,600	2,788,000	15-20% RANGE WTD AVERAGE	16.00-21.00 17.73	11.00-16.00 13.64	2,912,800	1,952,800
20% OR MORE RANGE WTD AVERAGE	-	-	-		20% OR MORE RANGE WTD AVERAGE		14.00 14.00	120,000	-
* INCLUDES THI	E STATES of A	AL, AR, IA, IL, I	N, KS, KY,	LA, MI,	* INCLUDES THE	E STATES of (	CT, DE, FL, GA	, MA, MD,	ME, NC,

NH, NJ, NY, PA, RI, SC, VA, VT, WV

Data Source: Agriculture and Agri-Food Canada, AISD, AID, Poultry Section

<u>NATIONAL YOUNG TURKEY PARTS</u>, INCLUDING BULK MEAT and FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 09 NOVEMBER 2007.

The market tone on bulk parts and meats was steady to weak. Demand was light to moderate. Offerings were uneven and ranged from adequate to ample. Trading remains seasonally slow to instances moderate. Retail features on fresh and frozen bone-in breast are active, with prices about steady on fresh but very strong on frozen.

EXPORT TRADING FRIDAY, NOVEMBER 09, 2007 DRUMSTICKS, TOMS WINGS FULL-CUT - TOMS WINGS, V-TYPE, TOM TAILS MECHANICALLY SEPARATED 2/ THIGH MEAT - FROZEN	PRICE RANGE 60.00	L.S.T. CODE 1/ W F R	WTD AVG PRICE 60.00 48.50 56.69 27.50 17.00 95.00	VOLUME (000) 160 40 676 40 324 40	WEEKLY WTD AVG PRICE 59.81 48.50 27.50 17.00 95.09	WEEKLY VOLUME (000) 420 40 40 444 132
EXPORT TRADING THURSDAY, NOVEMBER 08, 2007 DRUMSTICKS, TOMS WINGS FULL-CUT - TOMS WINGS, V-TYPE, TOM TAILS MECHANICALLY SEPARATED 2/ THIGH MEAT - FROZEN	PRICE RANGE 27.50	L.S.T. CODE 1/ W W F	WTD AVG PRICE 60.00 48.50 56.69 27.50 17.00 94.00	VOLUME (000) 208 40 676 40 120 40		
EXPORT TRADING WEDNESDAY, NOVEMBER 07, 2007 DRUMSTICKS, TOMS WINGS FULL-CUT - TOMS WINGS, V-TYPE, TOM TAILS MECHANICALLY SEPARATED 2/ THIGH MEAT - FROZEN	PRICE RANGE 60.00 48.50 17.00 94.00	L.S.T. CODE 1/ F F	WTD AVG PRICE 60.00 48.50 56.69 27.00 17.00 94.00	VOLUME (000) 208 40 676 80 120 40		
EXPORT TRADING TUESDAY, NOVEMBER 06, 2007 DRUMSTICKS, TOMS WINGS FULL-CUT - TOMS WINGS, V-TYPE, TOM TAILS MECHANICALLY SEPARATED 2/ THIGH MEAT - FROZEN	PRICE RANGE 58.50	L.S.T. CODE 1/ R F F F	WTD AVG PRICE 58.50 48.50 56.69 27.00 18.00 96.00	VOLUME (000) 52 80 676 80 40 52		
EXPORT TRADING MONDAY, NOVEMBER 05, 2007 DRUMSTICKS, TOMS WINGS FULL-CUT - TOMS WINGS, V-TYPE, TOM TAILS MECHANICALLY SEPARATED 2/ THIGH MEAT - FROZEN	PRICE RANGE	L.S.T. CODE 1/ F R F F F	WTD AVG PRICE 57.00 48.50 56.69 27.00 18.00	VOLUME (000) 312 80 676 80 40		

1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.): M=MONDAY T=TUESDAY W=WEDNESDAY R-THURSDAY F=FRIDAY 2/ Product contains 15/20% fat with skin added.